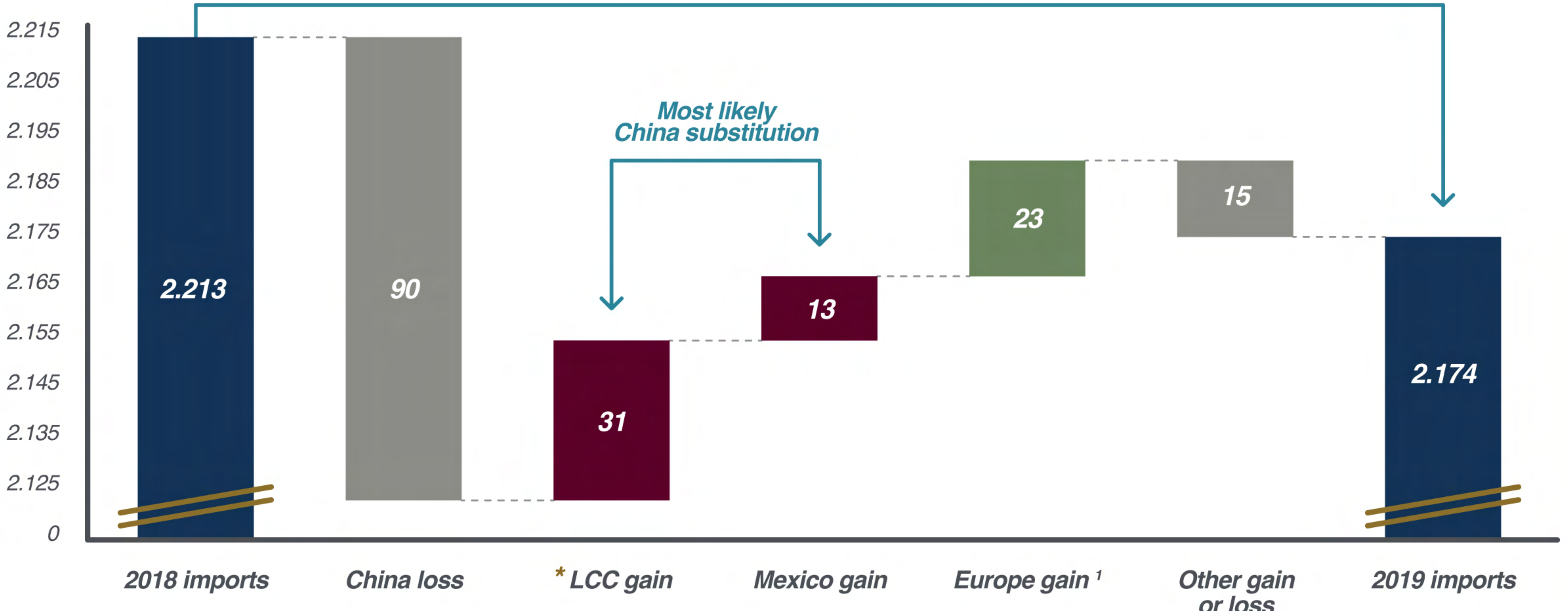




## Reshoring: The Rise of Mexico

### Change in US manufacturing import countries

Actual amounts billions USD, 2018-2019



\* **Low Cost Countries:** Taiwan, Malaysia, India, Vietnam, Thailand, Indonesia, Singapore, Philippines, Bangladesh, Pakistan, Hong Kong, Sri Lanka and Cambodia.

<sup>1</sup> Most likely due to increase in demand for European-specific imports (for example, luxury cars)

Sources: United States International Trade Commission, United States Department of Commerce, Bureau of Economic Analysis; Kearney Analysis

While manufacturing imports to the U.S. from China have declined, those from other Asian LCCs and Mexico have grown



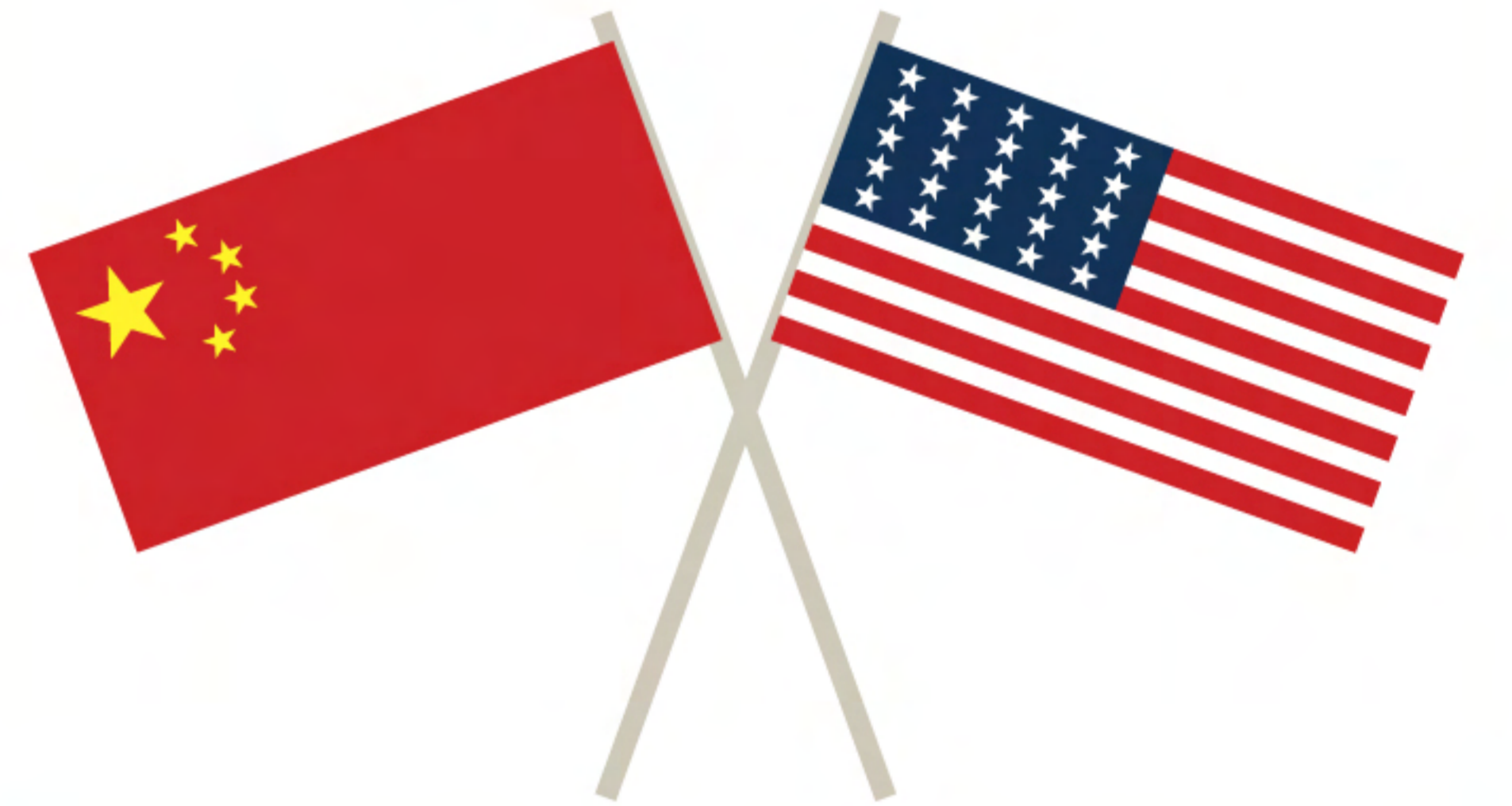
#### Global Companies

have shifted their strategies to focus more on restructuring **global supply chains** to become more resilient, as well as to lower risk and costs.



#### The Lingering Effects

of the China-US trade relationship



### A revised and updated Trade Agreement is taking effect



#### The Trend of Reshoring

manufactured goods from Mexico **is growing.**



#### There is also an

accelerated production flow to Mexico due to:

##### Cost competitiveness:

Labor costs are just 14% of that for similarly skilled workers in the US.

##### 20-30% savings in production costs

compared to production in the US (including cost of import/export, logistics, labor, etc.).

#### Components can be

sourced from the US, assembled in Mexico and shipped back to the U.S. in a short time.

(It takes 75% less time to transport goods to Mexico compared to China.)



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